# **GESTEINS** Perspektiven

Information | Events and dates | Data | Prices

# MEDIA DATA 2024

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STEIN-VERLAG -1

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Targeted online advertising opportunities

PLUS

RÜCKSCHAU So war die stannenpo WIRTSCHAFT Chees une Vane Tukurh AUSBILDUNG Asulte ols basereden PRAXIS Cut, baser, dopol

# **Brief outline**

The trade magazine "GP Gesteins-Perspektiven", as the official organ of the German Aggregates Federation MIRO and its regional associations, represents the entire aggregates industry as publication. The member companies of these associations regularly receive the magazine free of charge as part of the public relations service. Over and above, GP is also subscribed to by other interested companies and service providers in the industry. Furthermore, 'Gesteins-Perspektiven' is also the official organ or media partner of many industry events, which are organised by the sister company of the publisher, the events agency GEOPLAN GmbH, such as:

steinexpo:

ForumMIRO:

GEOPLAN Academy:

Symposia:

- Demonstration exhibition for the mineral raw materials and building materials industry Trade convention with accompanying exhibition Practical advanced training seminars
- Approval procedures in raw materials operations
- ForumMIRO
- Asphalt Days

The main issues of 'Gesteins-Perspektiven' are practical technical articles and reports on:

- Business, politics and law that affect the raw and building materials industry
- Prospecting, exploration of deposits
- Assessment of deposits
- Operational planning and mining technology
- Recovery und processing of mineral raw materials
- Preparation: crushing, classification, sorting, cleaning of material
- Refinement: ready-mix concrete, limestone, asphalt
- Rehabilitation through recultivation and/or renaturation
- Authorisation processes and practices
- Research as well as training and advanced training

Reporting covers all areas in detail on the appropriate vehicles and machinery, on measurement, control and regulation technology, analytics, relevant regulations and case law, innovation, associations, institutions, companies and individuals, as well as literature and events.



Josef-Herrmann-Straße 1–3, 76473 Iffezheim, Tel. +49 7229 606-0, info@stein-verlagGmbH.de, www.stein-verlagGmbH.de

# Journal/Publisher

#### Publisher

Stein-Verlag Baden-Baden GmbH Josef-Herrmann-Straße 1–3 76473 Iffezheim/Germany Fon +49 7229 606-0 info@stein-verlagGmbH.de www.stein-verlagGmbH.de

Publishing Director Dominik Rese | Dr.-Ing. Friedhelm Rese

#### **Main Editorial Office**

Tobias Neumann Mobile +49 151 18403788 tobias.neumann@stein-verlagGmbH.de

#### **Editorial Office**

gsz-Fachpressebüro Dipl.-Min. Gabriela Schulz Fon +49 171 5369629 gabriela.schulz@stein-verlagGmbH.de

Jenni Schulz Mobile +49 176 41375556 jenni.schulz@stein-verlagGmbH.de

Dipl.-Geol. Bodo Wistinghausen Fon +49 173 4424859 bodo.wistinghausen@ stein-verlagGmbH.de

#### Publisher

General Executive Management Board of the German Aggregates Federation

Volume/Year 28. Jahrgang 2024

Frequency 8 times in 2024

Publication schedule See dates + topics

#### Subscription rates

Unit price.....€9.10 (excl. shipping costs and statutory VAT) Annual subscription Germany....€62.00 (incl. shipping costs, excl. statutory VAT) Annual subscription abroad......€72.00 (incl. shipping costs)

#### **Preparation/Layout**

Michel Drexel Fon +49 7229 606-23 michel.drexel@stein-verlagGmbH.de

#### Ad Sales

Grimm Kommunikation Susanne Grimm-Fasching Fon +49 8364 986079 Mobile +49 162 9094328 susanne.grimm@stein-verlagGmbH.de

#### **Advertising Coordination**

Anke Schmale Fon +49 7229 606-24 anke.schmale@stein-verlagGmbH.de

Advertising rate list

Price list no. 28 of 01.01.2024

# **Analyses, editions**

Circulation analysis 2023	(editions 1-6/2023)
Copies printed Copies circulated	
Copies sold • Subscribers • Association subscriptions	
Copies distributed free of charge • Permanent recipients • Alternating delivery • Symposiums	
Archive and sample copies	

These are the average quantities for the regular issues. On a case by case basis the number of magazines which are distributed at trade shows and conventions are increased considerably. The alternating delivery also leads to an increase in circulation compared with the regular distribution.

Volume analysis 2023	(Editions 1–6/2023)
Total volume:	490 pages (100 %)
Share of copy:	
Share of advertising:	160 pages (34 %)
Inserts:	

# Recipient analysis 2022

Gravel and sand operations	.1.286
Natural stone companies	777
Ready-mix concrete plants	815
Civil engineering companies	418
State Mining Authorities/State Geological Offices	91
Authorities/ministries (economic and education)	295
Environmental agencies	116
Building authorities	509
Universities/colleges/technical colleges	139
Construction and building materials associations.	121
Recultivation companies	289
Asphalt companies/mixing plants	178
Engineering firms/planning/drilling	285
Miscellaneous	220

#### Manufacturers of:

Dewatering/pumps Conveyors	
Screens/screening machines/crushers	
Construction machinery/heavy vehicles/trucks	605
Loading stations	
Dispensing technology	
Silo and tank construction	
EDP/measurement and control technology	220
Drying installations	

copies

# **Topics 2024**

Edition	Date of publication	Copy deadline	Main topics
1	14/02	15/01	<ul> <li>Maintenance and repairs</li> <li>Operating equipment</li> <li>Tyres and tyre protection</li> </ul>
2	22/03	16/02	<ul> <li>IT infrastructure, automation and sensor technology</li> <li>Artificial intelligence and digital twins: What does the aggregates industry have to do with it?</li> <li>Remote monitoring and services in practice?</li> </ul>
3	13/05	05/04	<ul> <li>Mining: drilling, blasting, ripping, milling</li> <li>Dosing and conveying</li> <li>Cleaning, filler removal, dust collection/dedusting</li> </ul>
4	24/06	10/5	<ul> <li>Mobile and stationary mineral processing and refining</li> <li>Sifting, separating and cleaning</li> <li>Loading and transportation</li> </ul>
5	15/08	08/07	<ul> <li>Wet extraction, wet processing and water treatment</li> <li>Excavators and wheel loaders</li> <li>Weighing technology</li> </ul>
6	11/10	06/09	<ul> <li>Conveying, storing, buffering and handling</li> <li>Heavy-duty trucks, dumpers, trucks and dump trucks</li> <li>Concrete filling stations and small mixing plants</li> </ul>
7	18/11	09/10	<ul> <li>Collection and use of data in construction machinery and equipment</li> <li>Crushing, classifying and mixing</li> <li>GP Special: ForumMIRO 2024</li> </ul>
8	17/12	04/11	<ul> <li>Modernising plants and administration departments</li> <li>Attachments for surface cleaning &amp; winter service</li> <li>GP Special: Profiles for professionals</li> </ul>

Subject to modifications due to current events. Regular sections such as commerce, law, sustainability, training and continued vocational training as well as reports from the field complement the respective main topics with important information.

Other association dates not yet known at the time of going to print will be published in the PDF version of the media information/rate card on the Internet and updated dates also regularly announced in GP.

# Events 2024

#### **General meetings of MIRO Member and Partner Associations**

BIV, Bavarian Industry Association of Building Materials, Stones and Earthworks as well as professional groups for sand, gravel and natural stone, 15–17 May in Hohenschwangau www.biv.bayern

UVMB, Trade Association for Mineral Building Materials and professional groups, 6–7 June in Boltenhagen www.uvmb.de

ISTE, Industrial Association for Stones and Earth Baden-Württemberg, and professional groups, ISTE annual general meeting and professional groups for natural stone, sand and gravel, 12–13 June in Meßkirch www.iste.de

UEPG, European Aggregates Association, 13–14 June in Namur (BE) www.uepg.eu

MIRO, Association of Mineral Raw Materials, in November www.bv-miro.org

vero, Association of the Building and Raw Materials Industry, vero annual general meeting and professional groups, dates still open at the time of going to press www.vero-baustoffe.de

VSE, Association for Stones and Earthworks Neustadt a. d. Weinstraße, and VBS, Association of the Building Materials Industry Saarland: Dates still open when going to press

#### Important trade fairs and events for the industry

70th Winter Workshop, 14-17 January, Telfs (A)

Plant and Test Centre Manager Training, 23-24 January, Leipzig

VDBUM, Association of the Construction Industry, Environmental and Mechanical Engineering Plenary Seminar, 30 January – 2 February, Willingen

MIRO Operations Manager Seminar, 20-22 February, location not yet determined

German Asphalt Days, 21–24 February, Berchtesgaden

Symposium on Mineral Processing Technology, 7-8 March, Freiberg (Sa.)

Bavarian Natursteintag (Natural Stone Day), 14 March, Nuremberg

Blasting Conference, 4-6 April, Siegen, Germany

MAWEV Show St. Pölten 10-13 April

Concrete Days, 14-16 May, Ulm

Hillhead 25-27 June, Buxton (UK)

Nordbau, 4-8 September, Neumünster

Building Materials Industry Day, 7 September, Neumünster

Euroschotter Conference, 19-21 September, Donaueschingen

Solids, 9–10 October, Dortmund

Raw Materials Seminar, 22 October, Augsburg

ForumMIRO, 20-22 November, Berlin

Other dates not yet known at the time of going to print will be published in the PDF version of the rate card on the Internet and updated dates will also be announced regularly in GP.

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# Forms of advertising/prices/PRINT

# Trim size: 210 mm x 297 mm, print run: 7.900 copies

Format of ads	Width x height in mm		Euro scale		
	in type area	<b>in bleed</b> (Format + 3 mm trim around)	BW in€	<b>2-colour</b> in€ (Euroskala)	<b>3-/4-colour</b> in€ (Euroskala)
1/1 page	190 x 269	210 x 297	2.445,00	3.167,00	3.651,00
2/3 page portrait	117 x 269	127 x 297	1.548,00	2.124,00	2.622,00
Junior-Page	117 x 190	139 x 203	1.233,00	1.688,00	2.090,00
1/2 page portrait	93 x 269	102 x 297	1.233,00	1.688,00	2 090 00
1/2 page landscape	178 x 131	210 x 145	1.255,00	1.000,00	2.090,00
1/3 page portrait	57 x 269	66 x 297	205.00	1.217,00	1.382,00
1/3 page landscape	178 x 87	210 x 101	895,00		
1/4 page 2-column	93 x 131	103 x 145	629,00	877,00	1.043,00
1/4 page landscape	178 x 63	210 x 75	029,00	877,00	1.043,00
1/4 page sandwich	178 x 63	210 x 63	658,00	910,00	1.070,00
1/8 page landscape	178 x 31	210 x 45			
1/8 page portrait	45 x 131	-	308,00	441,00	521,00
1/8 page 2-column	81 x 61	-			
1/9 page	57 x 83	-	296,00	428,00	510,00
L-format	Measurements upon request		1.548,00	2.124,00	2.622,00
U-format	Measurements upon request		2.445,00	3.167,00	3.651,00

All prices are excluding statutory VAT - See page 14 for general terms and conditions

# Price list no. 28 of 01.01.2024

Small ads: Type area 178	mm x 269 mm			
Per millimetre of height 3,40 Per millimetre of height 6,30	Small ads: Type area 178 mm x 269 mm Per millimetre of height 3,40 € (1-column, 57 mm width) Per millimetre of height 6,30 € (2-column, 93 mm width)			
Per millimetre of height 9,00	€ (3-column, 178 mm width)	Box fee: 8,70 €		
Cover pages:				
	ormat: 210 x 157 mm + 3 mm trim company name/logo of the advertiser. E	around, 4-colour Design must be approved in advance by the publisher)		
Second cover page:	4.006,00€ Format: 210 x 29	7 mm + 3 mm trim around, 4-colour		
Third cover page:	4.006,00€ Format: 210 x 29	7 mm + 3 mm trim around, 4-colour		
Fourth cover page:	4.164,00 € Format: 210 x 293	7 mm + 3 mm trim around, 4-colour		
Fold-out pages after cover	<b>page:</b> 4.457,00€ Format on r	equest		
Supplement: 7.900 copies, Format 210 x 297 mm (headtrim: 5 mm, foot trim: 13 mm, left and right: 3 mm each) Single sheet (2-pager) 3.167,00 € Double sheet (4-pager) 5.264,00 €				
Inserts, special forms of advertising and colour surcharges, which are not printed from the euroscale, on request				
Shipping address inserts/supplements (with delivery note): W. Kohlhammer Druckerei GmbH + Co. KG, Augsburger Straße 722, 70329 Stuttgart				
Stickers on ads: on request				
Discounts on purchases within one year:				
2-3 ads 5 %				
4-5 ads 10%				
from 6 ads 15 %				

# **Shopping guide**

Your shopping guide for the aggregates industry is divided into the following categories:

- Drilling and blasting
- Reclamation and transport equipment
- Wet mining and refinement
- Wet mining and water treatment
- Wear protection of maintenance accessories
- Controls, automation and IT infrastructure
- Testing technology and laboratory equipment
- Weighing technology
- Operating equipment
- Tyres and tyre protection
- Services

# **Complete package price**

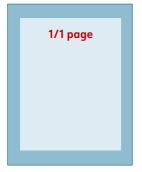
- For 1 year in every issue of GesteinsPerspektiven
- Indefinitely available in the web newsstand
- Online link to your own website
- for only € 440 per category

#### **Subscription term:** Minimum of one year until cancelled

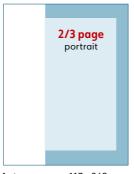
#### Method of payment:

Invoice pro rata in the first year, then at the beginning of the year, not discountable, no agency commission, Price plus total VAT

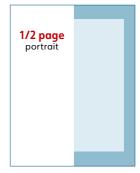
# **Forms of advertising**



in type area: 190 x 269 mm in bleed: 210 x 297 mm (Format + 3 mm trim around)



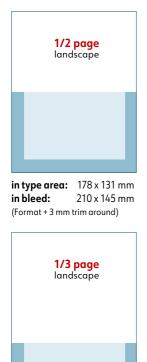
in type area: 117 x 269 mm in bleed: 127 x 297 mm (Format + 3 mm trim around)



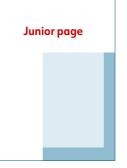
 in type area:
 93 x 269 mm

 in bleed:
 102 x 297 mm

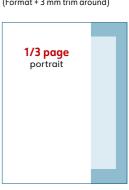
 (Format + 3 mm trim around)



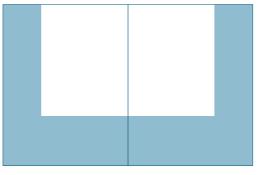
in type area: 178 x 87 mm in bleed: 210 x 101 mm (Format + 3 mm trim around)



in type area: 117 x 190 mm in bleed: 139 x 203 mm (Format + 3 mm trim around)



in type area:57 x 269 mmin bleed:66 x 297 mm(Format + 3 mm trim around)



L- or U-format in bleed Measurements upon request

# **Forms of advertising**



# Faster to be found thanks to STV-Online

The digital offers of the Stein-Verlag publishing house



# Your competitive edge

# Your targeted online advertising opportunities

- In the weekly STV News Channel
- In the E-Paper of GesteinsPerspektiven
- In the online magazine newsstand
- On Facebook

Included: The STV industry online JOB exchange



# **1. STV News Channel**

Styled as a news channel, the latest industry news is covered weekly. Support the STV News Channel through your banner advertising and innovative machine and service presentations.

picture size: png, .jpg, .gif



Banner on the news channel	Size	Price per broadcast
Premium placement (over the "News of the Week")	600 x 150 px	€320.00
Plus-placement (after the "News of the Week")	600 x 150 px	€280.00
Basic-placement (above the "Reycling News")	600 x 150 px	€245.00

# 2. E-Paper

Our readers are increasingly using the option to retrieve trade journals electronically. Take advantage of the opportunity to attract new attention with new forms of advertising (e.g. videos, links to landing pages).

Linking options	Price per issue
Ad linked to the report	€225.00
Ad linked to homepage or product page	€280.00
Embedded video	€385.00



# **3. Online Magazine Newsstand**

All current titles are available in our innovative online magazine newsstand. The newsstand also has a comprehensive archive with various search functions, also for all our trade journals.

Advertising here with an online banner guarantees reaching several target groups.



picture size: .png, .jpg, .mp4

Banner sizes	Price per month
Super banner (1200 x 120 px)	€980.00
Full-size skyscraper (200 x 600 px)	€870.00
Full-size banner (980 x 120 px)	€705.00
Half-size skyscraper (200 x 280 px)	€440.00
Teaser box (200 x 100 px)	€300.00

# 4. Facebook



We post the most important news for the industry on a weekly basis. A news item will report on the technical data of a machine. This could be yours!

Option	Price per week
Teaser about the report + link to the e-paper	€225.00

Further details and information on request.

# 5. GESTEINS Perspektiven PLUS

The GP News Ticker provides you with other important and highly topical news from the raw materials and building materials industry, supplementing the STV News Channel that you are familiar with. The news items are divided into different sections. Each section contains the two most important news items in the news ticker. Other news items are also listed in the sections on the corresponding landing page, the GP News page. One of several options to insert an advertisement offer you an effective way to underpin and promote your editorial presentation.



# Themen/Termine

2/2024 19/02/2024	Machines and more
3/2024 18/03/2024	MAWEV Show
4/2024 22/04/2024	Rock of the year
<b>5/2024</b> 21/05/2024	Associations and meetings
6/2024 17/06/2024	People and machines
7/2024 22/07/2024	Extraction and more

8/2024 19/08/2024	Nordbau
9/2024 23/09/2024	Machines and more
10/2024 21/10/2024	ForumMIRO
11/2024 18/11/2024	People and machines
12/2024 16/12/2024	Wear and tear and more

# Advertising options on the GP News page

	Size	Price per month	
Banner placement Above the section selection	Price per month	€660.00	
Advertising space between the news items including a link to a page of your choice	740 x 900 px	€500.00	
Advertorial Teaser text with <b>product photo</b> including link to the full advertorial on a subpage of GP News	708 x 267 px (Product photo)	€900.00	

## Advertising options in the GP News Ticker

Banner placements						
Position	1	2	3	4		
Banner size	600 x 150 px					
Price per broadcast	€350.00	€310.00	€290.00	€260.00		
Advertorial (only in combination with an advertorial on the main page of GP News)						
Teaser text with product photo including link to the full adver-			Price per broadcast			
torial on a subpage of GP News		€400.00				

# **General Terms and Conditions**

- 1. In case of doubt, advertising orders must beplaced within one year of conclusion of the contract.
- The order is based on the conditions of the respectively valid advertising price list and the "General Terms and Conditions".
- 3. The discounts specified in the advertising price list are only granted for ads published within one year. The period begins with the publication of the first ad, unless another starting date is agreed upon when the contract is concluded.
- 4. If ads are purchased within the one-year period, the advertiser is entitled to a discount if he has completed an order at the beginning of the period which entitles him to a discount from the outset on the basis of the price list.
- 5. No guarantee is given for the inclusion of ads in specific numbers, specific issues or at specific places in the magazine, unless the client has expressly made the validity of the order dependent on it.
- 6. The exclusion of competitors can only be agreed in the case of two opposite pages.
- 7. The order for an ad or insert shall only be rejected on the basis of uniform principles due to content, origin or technical form. The client will be notified of the rejection.
- 8. The publisher guarantees the perfect printed reproduction of the ad. Unsuitable or damaged artwork will be returned to the client immediately. If the ad is printed illegibly, incorrectly or incompletely in whole or in part, the client shall be entitled to a price reduction or a claim for compensation unless the purpose of the advertisement is negligibly impaired by the defects or incorrectly printed code numbers only have a negligible effect on the purpose of the ad.
- 9. Proofs are only supplied upon express request. The client is responsible for the correctness of the returned proofs. If the client does not return the proof sent to him in due time, approval for printing shall be deemed to have been granted.
- 10. If a special size is not specified, the actual print height shall be used as the basis to calculate the price.
- 11. The invoice must be paid within the deadline indicated on the price list, unless a shorter payment period or advance payment has been agreed in specific cases.
- 12. In the event of late payment or deferment of payment, customary default interest as well as

any collection costs incurred shall be charged; the publisher can postpone executing the order until payment has been made. No discount shall be granted in the case of bankruptcies and compulsory settlements.

- 13. The publisher shall provide a specimen copy immediately after publication of the ad.
- 14. If an order is not fulfilled due to circumstances beyond the control of the publisher, the client shall, without prejudice to any further legal obligations, reimburse the publisher for the difference between the discount granted and the discount corresponding to the actual due amount.
- 15. A right of withdrawal shall only be deemed to have been agreed if it has been fixed and confirmed in the advertisement order and is exercised in due time. (No later than 14 calendar days before the respective advertisement deadline at the publisher.)
- 16. German law shall apply to the confirmed advertisement order.

#### Additional conditions

- a) The client must ensure that the advertising texts and/or digital data are delivered on time.
- b) The publisher accepts no liability for the correctness of the reproduction if the ad is placed by phone or if changes are made to the ad in this way.
- c) Any faults that may occur in artwork, damaged data, if not immediately recognisable, shall exclude claims against the publisher.
- d) Complaints of any kind must be made within 30 days after publication of the ad or after receipt of the invoice.

#### Payment terms

Payment term: 14 days strictly net Online: at once

# Dates

**Printing process:** 

Offset printing, 70 screen, printed with colours from the Euro colour scale for offset printing

## Colour mode for ads/delivered data:

CMYK (Euroscale), output profile ISO Coated v2 (ECI)/FOGRA39 (ISO 12647-2:2004) RGB or special colours may not be used!

#### Artwork:

Only digital data in PDF/x 3-2002 format or higher, TIFF, JPG, EPS from InDesign, QuarkXPress, Illustrator, Photoshop or Freehand. Minimum resolution for colour and grayscale images 300 dpi, line drawings 1,200 dpi. Fonts must be embedded or converted to paths.

If artwork is delivered as open files and files from CorelDraw, PowerPoint, Publisher, Excel or Word etc., the quality cannot be guaranteed.

#### Proof/press proof:

For the printing of colour ads, please supply a corresponding and true colour-matched proof or press proof in 1:1 scale.

The publisher accepts no liability for colour deviations and text positions in ad images and logos if files have not been saved in the above manner and true colour-matched proofs have not been supplied.

## Data archiving:

Data is archived for 1 year, so unchanged repetitions are usually possible. However, a data guarantee is not given.

## **Re-setting:**

Any typesetting or correction work will be charged at cost price.

#### Transmission of ad data:

Anke Schmale, Stein-Verlag Baden-Baden GmbH, Josef-Herrmann-Straße 1-3, 76473 Iffezheim, Fon +49 7229 606-24, anzeigen@stein-verlagGmbH.de

## Guarantee:

The client is responsible to supply the ads/artwork punctually and without any faults.

If the client does not supply faultless artwork, the publisher will print the ad in the quality that the artwork allows.

# **Contact person**







# stein-verlagGmbH.de

Main Editorial Office

**Tobias Neumann** (tne) Mobile +49 151 18403788

**Editorial Office** 

tobias.neumann@

gsz-Fachpressebüro Dipl.-Min. Gabriela Schulz (gsz) Mobile +49 171 5369629 gabriela.schulz@ stein-verlagGmbH.de

# **Editorial Office**

Jenni Schulz (jis) Mobile +49 176 41375556 jenni.schulz@ stein-verlagGmbH.de

# **Editorial Office**

Dipl.-Geol. Bodo Wistinghausen (bwi) Mobile +49 173 4424859 bodo.wistinghausen@ stein-verlagGmbH.de

## Ad Sales

Grimm Kommunikation Susanne Grimm-Fasching Hauptstraße 5 87659 Hopferau Fon +49 8364 986079 Mobile +49 162 9094328 susanne.grimm@ stein-verlagGmbH.de

## **Advertising Coordination**

Anke Schmale Stein-Verlag Baden-Baden GmbH Josef-Herrmann-Straße 1–3 76473 Iffezheim Fon +49 7229 606-24 anke.schmale@ stein-verlagGmbH.de





Josef-Herrmann-Straße 1-3 | 76473 |ffezheim | Germany Fon +497229 606-0 | info@stein-verlagGmbH.de | www.stein-verlagGmbH.de